



## We Are Hiring

### Interior & Architectural Consultant

Join a fun energetic and well-respected Team in the Contract Furniture Industry. Eisaman Contract Associates is one of the premier contract furniture manufacturers reps in the area with coverage extending through Pennsylvania, West Virginia, New York and New Jersey. We choose to represent only reputable top-quality manufacturers. Since 1981, we are committed to offering architectural interiors and contract furniture known for innovative design, function, and technology. As a Team we thrive on maintaining a dedication to our existing as well as potential customers by providing superior customer service to Architectural and Design firms, Dealers and End-Users in multiple markets.

At NeoCon 2019, as in previous years, Eisaman Contract Associates was recognized by several manufacturers for exceptional sales as a company.

Visit our website: <http://www.eisaman.com/>.

The position available is **Full-Time; for an Outside Sales Team Rep**. The territory will consist of Pennsylvania, from State College west; working from our Pittsburgh office and showroom.

The Team member will focus their efforts to the A / D Community presenting, selling, and all necessary follow-up.



## **Necessary Skills**

- College degree
- Minimum 3 years of successful experience in the COMMERCIAL Interior and Architectural Design industry.

## **Basic Minimum Skills**

- Develop lasting relationships with existing customers.
- Ability and motivation to find, develop new customers and close sales.
- Successful work ethic.
- Able to succeed in a selling and goal-oriented environment.
- Willing to be coached and to incorporate feedback.
- Proficiency in basic MS Office, Excel, Word, and Outlook
- Professional appearance and demeanor, outgoing, tenacious but friendly.
- Local travel required - must have reliable transportation.
- Able to lift up-to 50 pounds.

**Tell me; “What makes, or will make, you a great salesperson?”**

## **Compensation**

Salary and commission plus expenses and healthcare.

All applicants must submit a resume and cover letter. The appointment could begin as early as July 8<sup>th</sup>, 2019. Review of applications will begin as they are received and will continue until the position is filled.

Send your application to Ed Eisaman, [edward@eisaman.com](mailto:edward@eisaman.com). Sales Team Rep in the subject line.